



VVRS AUSTRALIA
Processors | Packers | Exporters

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E-mail sales@vvrssaustralia.com.au
Web www.vvrssaustralia.com.au

SOFT OFFER OILS

Updated on October 2014

FOB PRICES

(These Prices are Market indicative price only;
Please E-Mail us for latest Price & Stock Availability)

	500 MT to 12,500 MT	12,500 MT to 25,000
CANOLA OIL REFINED	USD 1500.00MT	USD 1490.00MT
CANOLA OIL CRUDE	USD 1160.00MT	USD 1150.00MT
COCONUT OIL REFINED	USD 2750.00MT	USD 2700.00MT
COCONUT OIL CRUDE	USD 2510.00MT	USD 2460.00MT
CORN OIL CRUDE DEGUMMED	USD 1250.00MT	USD 1200.00MT
CORN OIL REFINED	USD 1390.00MT	USD 1330.00MT
JATROPHA OIL CRUDE	USD 1130.00MT	USD 970.00MT
JATROPHA OIL CRUDE DEGUMMED	USD 1240.00MT	USD 1200.00MT
PALM OIL REFINED	USD 1630.00MT	USD 1570.00MT
PALM OIL CRUDE	USD 1530.00MT	USD 1520.00MT
RAPESEED OIL CRUDE	USD 1140.00MT	USD 1130.00MT
RAPESEED OIL CRUDE DEGUMMED	USD 1240.00MT	USD 1190.00MT
RAPESEED OIL REFINED	USD 1210.00MT	USD 1070.00MT
RBD PALM KERNEL OIL	USD 1140.00MT	USD 1010.00MT
RBD PALM KERNEL OLEIN	USD 1135.00MT	USD 975.00MT
RBD PALM KERNEL STEARIN	USD 1535.00MT	USD 1525.00MT
REFINED PALM OLEIN	USD 1600.00MT	USD 1560.00MT
SOYBEAN OIL CRUDE	USD 1505.00MT	USD 1500.00MT
SOYBEAN OIL CRUDE DEGUMMED	USD 1580.00MT	USD 1510.00MT
SOYBEAN OIL REFINED	USD 1630.00MT	USD 1550.00MT
SUNFLOWER OIL CRUDE	USD 1525.00MT	USD 1495.00MT
SUNFLOWER OIL REFINED	USD 1610.00MT	USD 1550.00MT

VVRS AUSTRALIA PTY LTD – “Australia’s Leading Global Commodity Trading Company”
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For Shipment to IRAN / IRAQ please add USD \$ 30/MT more to our above prices.

MINIMUM SHIPMENT

CRUDE OILS : 1000MT

REFINED OILS : 500MT

SELLER WILL NOT ACCEPT ORDERS WHICH CONTENTS LARGE QUANTITIES PER YEAR WITH SMALL REQUESTS IN FIRST MONTH SHIPMENTS. ALL SHIPMENTS HAVE TO BE EQUAL IN QUANTITIES PLEASE SEND LOI/ICPO with a BCL/RWA.

OILS ORIGIN

CANOLA OILS

Canada, USA, Brazil, South Africa

COCONUT OILS

Africa, Vietnam, Korea

CORN OILS

USA, Russia, Germany, Canada, France

JATROPHA OILS

India, Malaysia, China, Vietnam, Indonesia

PALM OILS

Malaysia, Indonesia, Vietnam, Korea, Africa

RAPSEED OILS

Malaysia, China, Ukraine, Russia, South Africa

SOYBEAN OILS

Malaysia, India, Vietnam,

SUNFLOWER OILS

Europe, Asia, USA

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PACKING

Packing	Packing unit	Quantity/20 ft container	Quantity/ pallet	Quantity / unit
1 liter PET bottle - round	12 bottles / carton	1420 cartons	84 cartons	12 liter
1 liter PET bottle - square	12 bottles / carton	1700 cartons	85 cartons	12 liter
2 liter PET bottle	6 bottles / carton	1700 cartons	85 cartons	12 liter
3 liter PET bottle	4 bottles / carton	1725 cartons	88 cartons	12 liter
5 liter plastic can	4 cans / carton	1000 cartons	56 cartons	20 liter
10 liter plastic can		2200 cans	75 cans	10 liter
20 liter plastic		1188 cans	48 cans	20 liter
25 liter plastic		900 cans	48 cans	25 liter
20 liter tin		1125 tins		20 liter
200 liter Drum		80 or 96 drums	Upon request	200 liter
210 liter Drum		80 or 96 drums	Upon request	208 liter
220 liter Drum Flexitank		80 Drums		220 liter 21 MT

FLEXITANKS EXTRA CHARGES : USD \$30 per MT extra
Any type packing additional : USD \$35 per MT extra (1L,2L,5L...)
Private label : USD \$20 per MT extra

PACKAGING	TYPE	BOTTLES PER CARTON	CARTONS PER CONTAINER	NET WEIGHT PER CONTAINER	GROSS WEIGHT PER CONTAINER	CARTONS PER PALLET	CARTONS PER EUROPALLET	NETT WEIGHT PER CARTON	GROSS WEIGHT PER CARTOON
BOTTLES									
1 LITER PET	SQUARE	15	1.349	18.616	19.830	65/78	50	13,80	14,70
1 LITER PET	SQUARE	12	1.700	18.768	19.550	96	50	11,04	11,50
2 LITER PET	RECTANGLE	6	1.576	16.692	18.144	80	70	11,04	12,00
3 LITER PET	RECTANGLE	6	1.008	16.692	17.640	60	45	16,56	17,50
JERRY CAN									
5 LITER PE		4	1.000	18.400	19.500	50	45	18,40	19,50
10 LITER PE		-	2.200	19.320	20.160	100	80	9,20	9,60
20 LITER PE		-	1.190	21.896	23.027	48	42	18,40	19,35
25 LITER PE	RING	-	-	-	-	48	36	18,40	19,00

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25 LITER PE		-	935	21.505	22.580	-	-	23,00	24,15
15 LITER ABB		-	1.320	17.968	-	-	-	13,80	-
10 LITER ABB		-	2.037	18.740	-	-	-	9,20	-
20 LITER ABB		-	930	17.112	-	-	-	18,40	-
TIN									
25 LITER	TIN	-	825	18.975	20.171	-	33	23,00	24,45
DRUM									
200 LITER		-	96	17.664	19.200	4	-	184,00	200,00
240 LITER		-	80	17.664	19.120	4	-	220,80	239,00
1.000 LITER	IBC	-							

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20 LITER PE		-	1.190	21.896	23.027	48	42	18,40	19,35
25 LITER PE	RING	-	-						

Product : Extra Virgin Olive Oil

CIF Price : \$6.20/LITRE

Port : Brisbane

Quantity : 30,000 litres

MOQ :24,000 litres

Payment Terms :100 % Irrevocable, Confirmed, Transferable L/C at sight

Product : Virgin Olive Oil

CIF Price : \$5.20/LITRE

Port : Brisbane

Quantity : 30,000 litres

MOQ :24,000 litres

Payment Terms :100 % Irrevocable, Confirmed, Transferable L/C at sight

Product : Refined Sesame Oil

Origin : INDIA

Packing : in 5 kg HDPE jars. We can pack it in 1/2 ltr., 1 ltr. pet bottles also.

Samples : We can send the sample of our refined sesame oil for your verification, upon request. The buyer is to pay for the delivery.

Payment by LC or 30% advance balance 70% T.T.(cash against faxed full documents copy).

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Specification (Refined Sesame Oil)

FFA	: 0.1% max
Iodine Value(WIJ,S)	: 103 – 120 max
Moisture & Impurity	: 0.1% max
Peroxide Value	: 2 max at load port
Refractive Index(At 40c	: 1.4646 – 1.4666 max
Saponification Value	: 188 – 193 max
Unsaponification Value	: 1.5% max
Color	: Yellow 13, Red 0.6 expressed as Y+5R (In 5 ¼ inch cell)

Antioxidant we can add if you require.

Price : Rate for Oil in 5 kg HDPE jar is USD \$2150/MT FOB Kolkata port.
One full 20' container takes 18 MT of oil(3600 jars packed in 900 cartons 4 jars each carton without palletisation)
For LCL Cargo rate will be little higher as Palletisation is required.

Final price will depend on the packing type.

Certification Costs (per container)

Certificate of Origin	: AUD \$75
Phytosanitary Certificate	: AUD \$120
Dry Container /Australian Government Inspection Cost	: AUD \$90
SGS Certificate Cost	: AUD \$120
Export Permit Charge	: AUD \$ 110

PAYMENT TERMS

Irrevocable, Transferable, Confirmed , Auto- Revolving DLC Letter of Credit 100% Payment at Sight against presentation of shipping documents at Seller Bank and issued from Top Western Prime Bank or by MT103/23 100% at sight for SPOTS

INSPECTION

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S.G.S Inspection for Quality and Quantity Service at Seller's Cost will inspect the Commodity at Loading Port

PERFORMANCE BOND

BG / DLC : The Seller only post 2% PB if the Buyer pay with Bank Guaranty either for spot over 12,500mt or 12 months contract

PROCEDURES

- 1 . BUYER ISSUES LOI/ICPO WITH BCL OR RWA AND NCNDA
2. SELLER OR IS MANDATE SEND FCO.
3. BUYER APPROVE FCO AND SEND IT BACK SIGN.
4. SELLER ISSUE DRAFT CONTRACT OPEN FOR AMEDMENTS TO BUYER TO BE SIGNED AND SEND IT BACK TO SELLER FOR REVIWING AND IF SELLER ACCEPT THE AMEDMENTS OF BUYER IT WILL BE SIGNED AND CONVERT IT TO PDF FORMAT AS FINAL CONTRACT WHICH WILL BE CONSIDERED AS HARD COPY AND SEND TO BUYER THROUGH E-MAIL OR FAX TO BE LODERGE IT TO BUYER AND SELLER BANKS WITHIN 5 WORKING DAYS
5. WITHIN 3 TO 5 WORKING DAYS OF SIGNED FINAL CONTRACT BY SELLER BUYER 'S BANK SWIFT THE NON- OPERATIVE IRRVOCABLE , TRANSFERABLE , DLC TO SELLER BANK .
6. UPON RECEIPT, VERIFICATION, ACCEPTANCE AND AUTHENTICATION OF BUYER'S FINANCIAL INSTRUMENT SELLER'S BANK WITHIN 10 DAYS ISSUES FULL POP TO ACTIVATE THE BUYER'S FINANCIAL INSTRUMENT.
7. DELIVERY AND SHIPMENT SHALL COMMENCE AFTER THE FULFILLMENT OF THE PROCEDURE, STATED ABOVE, AS PER THE TERMS AND CONDITIONS OF THE CONTRACT AND DELIVERY SHALL CONTINUE UNTIL FULL AMOUNT OF CONTRACTED QUANTITY IS DELIVERED.

CONDITIONS

- **NO UPFRONT B/L OR PAST PERFORMANCE FROM THE SELLER**

ATTACHMENT

- **ICPO FORMATE**

Please Note

These prices may be subject to change without notice
The market prices for commodities and products commercialized by SELLER are subject to change without notice.

We look forward to doing future business with you.

SWIFT TEXT OF BG

**SPECIMEN OF LETTER OF READINESS , WELLING AND ABLE
(KTT/ FREE FORMAT SWIFT)**

BANK REFERANCE:

DATE

TO : (BENEFICIARY BANK)

BENFICIARY : XXXXXXXXXXXXX

ACCOUNT : NUMBER

ACCOUNT NAME

SWIFT CODE

**WE(BUYER BANK).....FOR AND ON BEHALF OF OUR CLIENT
AND ACCOUNT HOLDER (NAME & ADDRESS OF THE BUYER) – HEREBY
CONFIRM WITH FULL RESPONSIBILTY OUR READINESS TO ISSUE **BANK
GUARANTEE, IRREVOCABLE, ABSTRACT AND UNCONDITIONED, PAYABLE AT
FIRST DEMAND FOR PURCHASEING OF 000,000.00 MT (XXXXXXXXXXXXXXXX
METRIC TONE) OF COMMODITY NAME FOR THE TOTAL PURCHASE VALUE OF
US\$ 000,000,000.00 (ONLY XXXXXXXXXXXXXXXXXXXXXXXXXXXXUNITED STATE
DOLLARS) IN INCREMENTS AGREED UPON BY OUR CLIENT
XXXXXXXXXXXXXXXXXXXX AND XXXXXXXXXXXXXXXX WE GUARANTEE TO ISSUE THE
INSTRUMENT SAID UP ON RECEIVING FINAL SIGNED SALES AND PURCHASED
AGREEMENT WITHIN 2 WORKING DAYS OF RECIVING THIS AGREEMENT
FURTHER, WE HEREBY CONFIRM OUR READINESS AND ARE WILLING TO
ELECTRONIC TRANSFER THE FINANCIAL INSTRUMENT UPON UR
INSTRUCTION AND WITHOUT ANY DELAY ON BANK TO BANK BASIS.****

SINCERELY

BANK OFFICER 1 BANK OFFICER 2

TITLE TITLE

SEAL OF THE BANK

.....

TO BE COMPLETED ON LETTERHEAD OF THE END BUYER

IRREVOCABLE CORPORATE PURCHASE ORDER

Ref no:..... DATE:.....

To : VVRS AUSTRALIA PTY LTD (agent)

WE THE UNDERSIGNED _____ OF _____
HEREBY STATE AND REPRESENT THAT IT IS OUR CORPORATE INTENTION TO
PURCHASE THE
COMMODITY, QUANTITY AND FOR THE PRICE AS SPECIFIED IN THE TERMS AN
CONDITIONS AS STATED BELOW. THIS REPRESENTATION IS MADE WITH FULL
CORPORATE AUTHORITY AND ALSO FULL RESPONSIBILITY OF THE ABOVE STATED
BUYER.

- 1. COMMODITY : XXXXXXXXXXXXXXXXXXXXXXXXXXXX**
- 2. ORIGIN : ASPER SELLER OPTION**
- 3. QUANTITY : XXXXXXXX MILLION MT**
- 4. TARGET PRICE : XXXXXXXXXXXX \$ /MT**

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- 5- DURATION OF CONTRACT : **XXXXXXXXXXXXXX**
6- TOTAL VALUE OF CONTRACT : US\$ **XXXXXXXXXXXXXXXXXX**
7. SPECIFICATIONS : ATTACHED ANNEX A
8. DESTINATION PORT: : **XXXXXXXXXXXXXX**
9. PACKING : BULK
10. DELIVERY SIZE & SCHEDULE : **XXXXXXMT** MONTHLY AS PER BUYER SCHEDULE
11. MODE OF PAYMENT : CONFIRMED IRREVOCABLE, ABSTRACT AND UNCONDITIONED BANK GUARANTEE, PAYABLE 100% AT FIRST DEMAND AT SELLER'S BANK COVERING FIRST CARGO VALUE AND REVOLVING TO NEXT UP TO END OF CONTRACT
12. **INSPECTION** : BY SGS OR ÉQUIVALENT AT THE PORT OF LOADING.

13. **PROCEDURES**

1. BUYER CONFIRM THE SCO BY SIGNING AND SELLING EACH PAGE AND ISSUE PURCHASE ORDER (ICPO) WITH FULL BANK DETAILS AND SEND IT TO SELLER .
2. SELLER OR SELLER MANDATE ISSUE FCO TO BUYER WHO WILL SIGN IT AND SEND IT BACK WITHIN 2 DAYS ALONG WITH THE CORPORATE LICENSE OF BUYER COMPANY.
- 3.SELLER OR SELLER MANDATE SEND TO THE BUYER THE BANKING DETAILS RWA SWIFT FROM BUYER BANK TO SELLER BANK IN 2 DAYS AS PER ATTACHED FORMAT BELOW
4. SELLER ISSUE DRAFT CONTRACT OPEN FOR AMEDMENTS TO BUYER TO BE SIGNED AND SEND IT BACK TO SELLER FOR REVIWING AND IF SELLER ACCEPT THE AMEDMENTS OF BUYER IT WILL BE SIGNED AND CONVERT IT TO PDF FORMAT AS FINAL CONTRACT WHICH WILL BE CONSIDERED AS HARD COPY AND SEND TO BUYER THROUGH E-MAIL OR FAX TO BE LODERGE IT TO BUYER AND SELLER BANKS
5. WITHIN 3 TO 5 WORKING DAYS OF SIGNED FINAL CONTRACT BY SELLER BUYER 'S BANK SWIFT THE IRRVOCABLE , ABSTRACT AND UNCONDITIONED BG, PAYABLE 100% AT FIRST DEMAND TO SELLER BANK .
6. UPON RECEIPT, VERIFICATION, ACCEPTANCE AND AUTHENTICATION OF BUYER'S FINANCIAL INSTRUMENT BY SELLER'S BANK, SELLER ISSUES FULL POP TO THE BUYER.
7. DELIVERY AND SHIPMENT SHALL COMMENCE AFTER THE FULFILLMENT OF THE PROCEDURE, STATED ABOVE, AS PER THE TERMS AND CONDITIONS OF THE CONTRACT AND DELIVERY SHALL CONTINUE UNTIL FULL AMOUNT OF CONTRACTED QUANTITY IS DELIVERED.

14. **BUYER'S INFORMATION**

COMPANY NAME :
ADDRESS :
CITY / ZIP / COUNTRY :
COMPANY TEL / FAX :
LEGAL REPRESENTATIVE NAME :
TITLE :
E-MAIL ADDRESS OF THE BUYER :

15. **BUYER'S BANK COORDINATES**

BANK NAME :
BANK ADDRESS :

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CITY / COUNTRY :
BANL TEL / FAX :
SWIFT CODE :
ACCOUNT NO :
ACCOUNT NAME :
BANK OFFICER'S NAME :
BANK OFFICER'TEL :

15. CONFIRMATION BANK

BANK NAME :
BANK ADDRESS :
CITY / COUNTRY :
BANL TEL / FAX :
SWIFT CODE :
ACCOUNT NO :
ACCOUNT NAME :

BANK OFFICER'S NAME :
BANK OFFICER'TEL
SIGNATURE:
PRINTED NAME: (CORPORATE SEAL)
TITLE:

.....
Bank Name
(To be typed on the Bank's Letterhead)

(This text is to understand it as a proposal for)
BANK CAPABILITY LETTER (BCL)

This is to confirm that our Client _____ (**Company Name**) maintains a Bank Account with us as follows:

1. **Account name:**
2. **Legal Name:**
3. **Address:**
4. **ABA Number:**
5. **Swift Number:**
6. **Telephone:**
7. **Telex:**
8. **Fax:**
9. **Bank Contact Person (English speaking):**

At our Client's instructions, we (____, Bank Name) hereby declare with full authority that the aforementioned Client is ready, willing and financially able to initiate the process of purchasing (**Commodity Name**) as per appropriate contract valued at approximately **000.000.000 US Dollars**. (in word)
We understand payment to be

..... for the time of month's supply of aforesaid Product. The payment instrument is to be used by Seller's bank for the stated time of months of supply of the first (12) twelve months buy/sell contract and/or as security for default by buyer or buyer's bank. Per buy/sell contract, payment

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by DRLC or SWIFT wire transfer per shipment against relevant shipping documents for shipments made during the months of each Contract year.

The Value of said USD xxx (USD US Dollars).

The is Valid for 1 year & 45 Days from the Date of issuance.

In providing this letter, we ___ (**Bank Name**) do not assume any financial liability or any contractual relationship with any party involved as a result of the information contained herein. We certify only that our Client ___ (**Company Name**) has sufficient funds and/or has credit line with our Bank to complete the proposed purchase transaction indicated above, should our Client wish to do so.

We confirm on behalf of our Client and with his authority that we will issue a Proof of Funds upon receipt of the signed Contract bearing the above transaction details. Our Client hereby gives authority to the Seller to procure usual Banker's references.

We also confirm that our Confirming Bank for this transaction and bank operation will be:

- 1. Bank Name:**
- 2. Bank Address:**
- 3. Bank Contact:**
- 4. Bank Tel.: F.: E-Mail**

Authorized Bank Officer's #1 signature) / (Authorized Bank Officer's # 2 signature)

Bank officer name, title & seal / Bank officer name, title & seal

[Top rank 50 Banks](#)



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